



> weathering the storm!

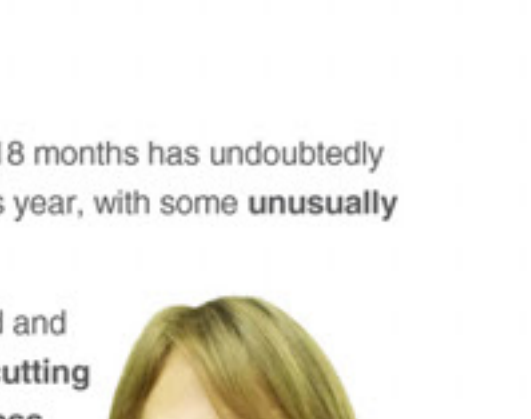
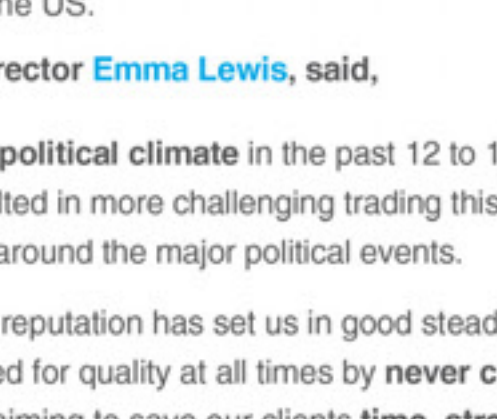
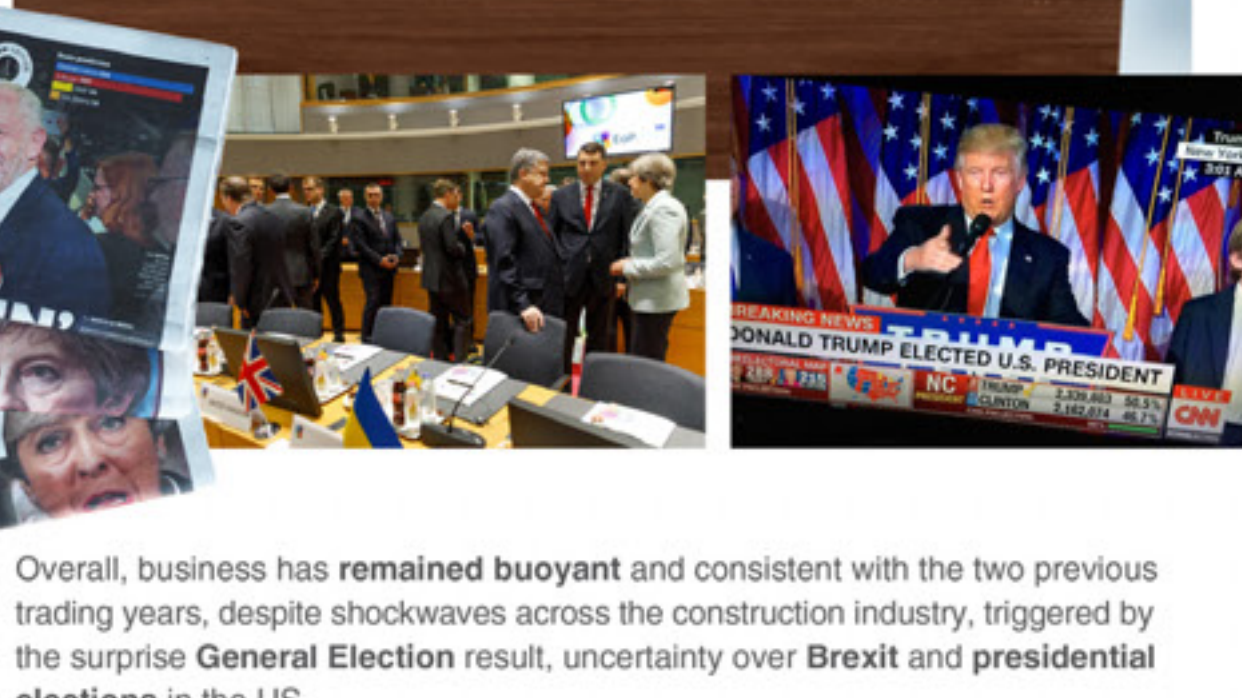
Welcome to RGS insite issue 30

Our regular newsletter celebrating more than a decade of drilling, keeping you up to date with RGS and industry news.

Rogers Geotechnical Services Ltd are site investigation specialists offering ground investigation and geotechnical services to developers, builders, structural and consulting engineers, architects, insurance companies, local authorities, piling and foundation engineers, private individuals and other geotechnical consultants.

2017 Review

No one could dispute that it's been a **challenging** time, both economically and politically for the construction industry as a whole, but we have weathered the storm and issued a **positive forecast** for 2018.



Overall, business has remained buoyant and consistent with the two previous trading years, despite shockwaves across the construction industry, triggered by the surprise **General Election** result, uncertainty over **Brexit** and **presidential elections** in the US.

Managing Director **Emma Lewis**, said,

“ The **political climate** in the past 12 to 18 months has undoubtedly resulted in more challenging trading this year, with some **unusually** quiet periods around the major political events.

However, our reputation has set us in good stead and we have strived for quality at all times by **never cutting corners** and aiming to save our clients **time, stress** and unnecessary **costs** at every stage.

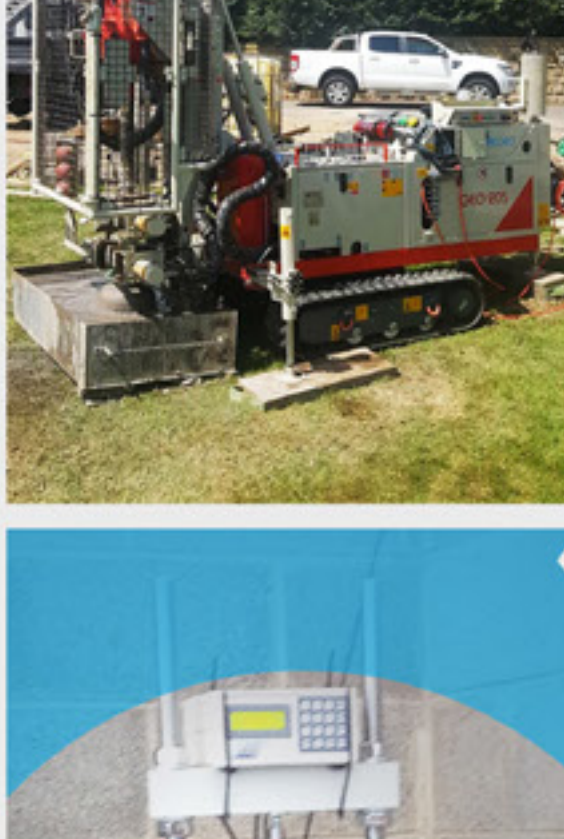
This ethos, along with **investment** in all the **complex machinery** that we require, and **strengthening** our in-house technology, has paid dividends.

I am pleased to say that we have **emerged stronger** than before and continued to provide the high standard of services that we pride ourselves on and also **developed** our client offer.



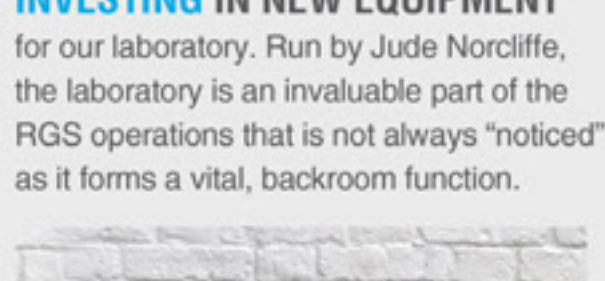
THE LAST YEAR AT RGS

Some of our highlights



STRENGTHENING THE RGS FLEET

by purchasing the **GEO205 Drilling rig** in May. A significant investment, offering greater flexibility and quality for an already first-class team of drillers and field staff.



DEVELOPMENT WORK

by the RGS engineering team to strengthen client reporting formats. These help to smooth the investigation process and identify next steps.

Our engineers have also been busy with many **personal development** and training activities - all adding up to a highly capable and reliable engineering team.



INVESTING IN NEW EQUIPMENT

for our laboratory. Run by **Jude Norcliffe**, the laboratory is an invaluable part of the RGS operations that is not always "noticed" as it forms a vital, backroom function.



PASSING OUR ISO 9001 & 14001

external audits with flying colours. We also hold the **18001 Health and Safety** accreditation.



The **auditor** provided the following feedback:

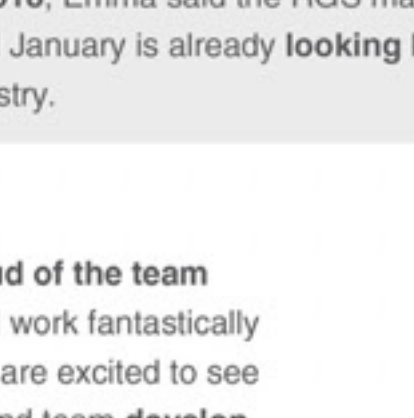
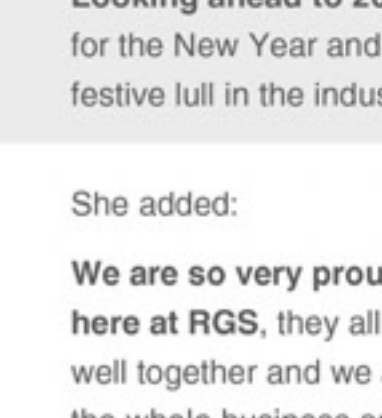
“ This is an **exceptionally mature** Quality Management System with all required registers being readily available, either in hard-copy or electronic via the **Shared file store** or via the **Smartsheet software**. It was a **pleasure** to audit a company that uses the Quality Management System as a **key tool** within the organisation.

We received **excellent feedback** from our recent **Citation Health and Safety** audit. The auditor took photos to show to other companies that she audits examples of **best practice**. Thanks to our H & S champions **Dave and Nick**, who do a fantastic job.



RGS MD **Emma Lewis** said,

“ This is a very competitive market and there has been a lot of cost-cutting in our sector. However, we continue to strive to provide excellent value at all times, with no compromise on quality. Also, our **Development Manager Steve Letch** continues to work to engage with enquirers at the tendering stage and delivers **well thought-out and effective proposals**. This approach and all our **hard work** are paying dividends.



We are currently working to improve our quotation format even further - based on client feedback which is generally very positive and constructive. The revised formats will be rolled out very soon.

Looking ahead to 2018, Emma said the RGS management team has **high hopes** for the New Year and January is already **looking busy**, despite a traditional post festive lull in the industry.

She added:

We are so very proud of the team here at RGS, they all work fantastically well together and we are excited to see the whole business and team **develop** further in 2018.

There will also a **major announcement** early in the New Year regarding exciting plans for our **business development**...



WATCH THIS SPACE!

MERRY CHRISTMAS & A HAPPY NEW YEAR FROM ALL OF US AT

RGS

For more information about your investigation requirements Telephone on 01484 604 354 or click here to email us